

WEBINAR: MERGERS AND ACQUISITIONS – PRACTICAL POINTS TO CONSIDER

THURSDAY 15 JUNE 2023 – 11:00 – 12:00

Webinar details:	The platform is Zoom and can be viewed on a mobile, tablet, laptop or PC. The link to join will be emailed to you nearer the time. It would be helpful to download Zoom on to your device beforehand - the app is Zoom Cloud Meetings. Please note that it may not be possible to access your video and microphone if you are remote accessing your office computer - you may want to forward the link.
Cost:	£35 – Solicitor Member; Associate Member; Trainees (Solicitor, Cilex & Apprentices) £55 – Non-Member of BDLS
Booking Reference:	965
CPD:	1
SRA Competence:	B SRA Statement of solicitor competence Solicitors Regulation Authority

This webinar will give attendees some quick, practical tips for use in an M&A context. The webinar will follow the course of an M&A transaction and will deal with:

- **Heads of Terms – remember, it's not all non-binding**
- **Some key points to note on the NDA**
- **Exclusivity agreement – lock out or lock in?**
- **Key areas for due diligence**
- **Key warranties**
- **The disclosure letter – standard of disclosure and buyer's knowledge**
- **Signing and closing**

Speaker Profile:

This lecture will be presented by **Chris Beanland**. Chris is Associate Professor at the University of Law. Before moving into teaching Chris worked in the restructuring department of an international law firm. Chris is involved in training law firms, regulators and the public sector on corporate and insolvency law

Please book online at:

<https://www.bournemouthlaw.com/bournemouth-district-law-society-lectures>

Course Notes: For environmental reasons, BDLS will no longer be providing printed course notes at lectures. Lecture notes will be emailed to delegates in advance for either printing or accessing via their laptop or alternative device on the day.

Payment for lectures: Please be aware that payment must be received at the office **before** the lecture takes place. Course bookings will only be confirmed upon payment. All payments are to be paid by BACS. No refunds within 7 days of the course.